



**FOR IMMEDIATE RELEASE**

Media Contact:

Gil Isenstein

Mullen PR

(978) 468-8930

[Gil.Isenstein@mullen.com](mailto:Gil.Isenstein@mullen.com)

## **STANLEY SECURITY SOLUTIONS ANNOUNCES FORMATION OF STANLEY SYSTEMS INTEGRATION**

*New Business Unit Designed to Leverage Unique Operational Competencies and Streamline Systems Integration Process for Technology Driven, Tailored Customer Solutions*

**Orlando, FL., (ASIS) – September 12, 2005** – Stanley Security Solutions, Inc., a leading provider of access control and security solutions, today announced the launch of its newest business unit, the Stanley Systems Integration Division (SSI). The SSI business unit provides a broad range of security system integration services that span the electronic security needs of multiple vertical markets including government, education, banking, automotive, retail, transportation and infrastructure segments.

Leveraging the fundamental expertise of several Stanley Security Solutions operating divisions, the new SSI business unit offers customers a unique and comprehensive resource for simplifying the integration process of technology driven security solutions.

The impetus for the creation of Stanley Systems Integration was to enable Stanley Security Solutions to better serve its customers through a more intense focus on capabilities and competencies in the integration process. As a result, SSI was formed by incorporating operational expertise and core product offerings from select Stanley Security Solutions divisions, which include Stanley Best Access Systems, Stanley IDC.com and The Comm Group, as well as its legacy unit Stanley ISR.

Stanley Systems Integration leverages existing standard Stanley Security Solutions based products and technologies including electronic access control, intrusion and correctional security systems, digital surveillance systems, fire detection & alarm systems as well as smart card management and visitor management.

In addition SSI also incorporates off the shelf components, such as voice and data systems, from other leading edge manufacturers within the security industry. The result is an expanded vendor and product offering which occurs at the enterprise, national account level and enables SSI to offer its customers “best in class” products with “best in industry” execution. Moreover, these products and services are specially tailored to fit the individual customer’s unique and distinct security requirements.

In addition to enhanced product and vendor offerings, the SSI business unit provides customers with product-independent value-added services. The project-based integration services component of the SSI business unit offers customers an end to end, consultation and analysis program. These consultative services, which include preliminary site assessments, risk analysis, data interface/exchange, project management, design/build, engineering services and installation are designed to help customers better assess individual security requirements and streamline the security integration process. The flexible service plan can be structured to meet any client's unique requirements and also includes 24/7 system operation and management.

“Based on its deep knowledge of the security industry, as well as its experience with advanced security technologies, Stanley Security Solutions created the Stanley Systems Integration business unit to enable high-end, enterprise level customers to easily navigate and overcome the often complex processes and challenges associated with implementing a fully integrated security system,” said Ron Couch, chief operating officer, Stanley Systems Integration.

Mr. Couch continued, “Beyond our broad industry and security solutions expertise, the distinguished value of the program is realized by customers who are looking for a national service provider that takes a consultative approach to systems integration and offers product, service and support consistency across the board. Our ability to service existing integrated systems, whether installed by Stanley or another system integrator, coupled with a tailored approach for each customer, further illustrates the powerful and dynamic nature of the Stanley Systems Integration business unit.”

**About Stanley Security Solutions**

Stanley Security Solutions, a business division of The Stanley Works, is a provider of access and security solutions for institutional, commercial and industrial businesses and organizations. With a strong emphasis on service, Stanley Security Solutions delivers a comprehensive suite of security products, software and integrated systems directly to end user customers. Stanley Security Solutions is committed to extending its position as a leading comprehensive resource for a broad and extensive array of solutions that span the entire security spectrum.

Additional information about Stanley Systems Integration can be found at [www.stanleysystemsintegration.com](http://www.stanleysystemsintegration.com).

###